



Wi-LAN Reports Third Quarter 2008 Financial Results

Company signs record 25 licensees in third quarter

OTTAWA, Canada – September 4, 2008 – Wi-LAN Inc. ("Wi-LAN" or the "Company") (TSX: WIN), a leading technology innovation and licensing company, today announced financial results for the third quarter ended July 31, 2008. All financial amounts are expressed in Canadian dollars.

Third Quarter 2008 Highlights:

- Q3 revenues of \$4.8 million as compared to \$3.2 million for the previous quarter representing a sequential increase of \$1.6 million or 50%.
- Q3 pro forma earnings of \$494 thousand or 1 cent per share as compared to a loss of \$540 thousand in the previous quarter - represents an increase of \$1.0 million sequentially.
- GAAP net loss of \$3.5 million or 4 cents per share represents an improvement of \$600 thousand over the previous quarter.
- Cash, cash equivalents and short-term investments of \$92.5 million represents an increase of \$700 thousand from the previous quarter and \$1.0 million over the nine months ended July 31, 2008.
- Signed 12 wireless, 12 V-chip and 1 DSL licenses.
- Sixth laptop vendor, ASUSTek Computer Inc., licenses Wi-Fi technology.
- Initiated patent infringement lawsuit in the Eastern District of Texas involving wireless handset vendors including Motorola Inc. and UTStarCom, Inc.

Revenues for the nine months ended July 31, 2008 were \$12.8 million as compared to \$54.1 million for the same period last year. Included in the nine months ended July 31, 2007 was \$37.5 million of patents received in kind. Pro forma earnings for the period ended July 31, 2008 were \$2.0 million or 2 cents per share as compared to \$48.4 million or 64 cents per diluted share. The comparable period in 2007 included, in addition to patents received in kind, a significant non-recurring license fee of \$15.3 million from Nokia.

Operating expenses for the first nine months of the year were \$13.4 million. Total expenses were \$27.2 million including \$1.5 million of stock-based compensation expense and \$12.3 million of depreciation and amortization expense, both non-cash charges. Interest income amounted to \$2.5 million during the nine months ended July 31, 2008. Net earnings amounted to a loss of \$9.5 million or \$0.10 per share for the nine months ended July 31, 2008. Pro forma earnings for the same period were \$2.0 million or \$0.02 per share.

"We continued to make significant progress in growing our business in the third quarter," said Jim Skippen, President & CEO. "Our revenue grew strongly, increasing by 50 percent compared to our second quarter and we negotiated agreements with 25 new licensees that will positively contribute to our business over the next several years. Considering our licensing achievements in the third quarter and early in the fourth quarter, our licensing program is delivering strong results in the second half of our fiscal 2008."

"The launching of a new litigation in the third quarter as well as the adjustment of a fee service agreement that dramatically reduces the success fee due to our external counsel, increased the litigation portion of our operating expenses this quarter," said Skippen. "We consider these increased expenses to be necessary and valuable investments in our business."

2008 Financial Guidance

Revenues for the fiscal year are expected to be within the range of \$24.5 million to \$25.5 million. Operating expenses, excluding stock based compensation, are expected to be in the range of \$19 million to \$20 million. Pro forma earnings are expected to be within the range of \$8 million to \$9.5 million.

The above statements are forward-looking and actual results may differ materially. The "Forward-looking Information" section at the end of this news release provides information on various risks and uncertainties that the Company faces. Additional information identifying risks and uncertainties relating to the Company's business are contained under the heading "Risk Factors" in Wi-LAN's current Annual Information Form and its other filings with the various Canadian securities regulators which are available online at www.sedar.com. Annual financial guidance for fiscal 2008 is provided to assist investors and other interested parties in understanding Wi-LAN's performance. The reader is cautioned that using this information for any other purpose may be inappropriate.

The Company's revenues result from the licensing of intellectual property which, by its very nature, is directly affected by the timing of the closure of license agreements, the nature and extent of specific licenses including actual rates, product sales by licensees which can be subject to seasonality as well as overall market demands and the timeliness of the receipt of licensee royalty reports. In addition, certain revenues may be of a one-time nature. Thus, quarter-to-quarter fluctuations in revenue are normal and should be expected. Management believes that the strength of its business should be measured by annual revenues and growth in estimated revenue backlog.

The above guidance for the fiscal year ending October 31, 2008 reflects our current business indicators and expectations. Due to their nature, certain income and expense items, such as significant settlements from companies involved in current enforcement actions, new significant litigation or defense actions that could arise during the course of the year, losses on asset impairments or realized foreign exchange losses cannot be accurately forecast. Accordingly, we exclude forecasts of such items from our guidance. Additionally, the Company's revenues result from the licensing of intellectual property which, by its very nature, is directly affected by the timing of the closure of license agreements, the nature and extent of the license including

actual rates, the product sales by licensees which can be subject to seasonality and overall market demands as well as the timeliness of the receipt of licensee royalty reports. Wi-LAN's imperative is to negotiate the best possible license as measured over the long-term and accordingly, the timing of actual license signings may vary from that forecasted. Actual results may vary materially from the guidance provided as a consequence of the above noted factors.

Conference Call Information – September 4, 2008 – 10 AM EDT

Wi-LAN will conduct a conference call to discuss its financial results today at 10:00 AM Eastern Daylight Time (EDT). Wi-LAN President & CEO Jim Skippen and CFO Shaun McEwan will be on the call.

Calling Information

- To join by webcast: <http://www.investorcalendar.com/IC/CEPage.asp?ID=133174>
- Callers from Canada or the United States, dial 1.866.585.6398 (Toll Free)
- Callers from other locations, dial 416.849.9626 (International)

Replay Information

- The call will be available at <http://www.investorcalendar.com/IC/CEPage.asp?ID=133174> and accessible by telephone until 11:59 PM on September 11, 2008
- Replay Number (Toll Free): 1.866.245.6755
- Replay Number (International): 416.915.1035
- Passcode: 489775

About Wi-LAN

Wi-LAN, founded in 1992, is a leading technology innovation and licensing company. Our portfolio of patented inventions applies to a wide range of consumer electronics and communications products. Some of the fundamental technologies covered by Wi-LAN's patents include: CDMA, DOCSIS, DSL, GSM/EDGE, V-chip, Wi-Fi and WiMAX. Wi-LAN has a large and growing portfolio of more than 300 issued or pending patents. Wi-LAN has licensed its intellectual property to over 130 companies. For more information: www.wi-lan.com.

Note

() Wi-LAN follows Canadian generally accepted accounting principles ("GAAP") in preparing its interim and annual financial statements. To assist readers in further understanding its operating performance, Wi-LAN is reporting "pro forma earnings" which is a non-GAAP financial term. Wi-LAN's pro forma earnings represents earnings/(loss) from continuing operations before stock-based compensation, depreciation & amortization and provision for income taxes.*

Forward-looking Information

Certain statements in this release, other than statements of historical fact, may include forward-looking information that involves various risks and uncertainties that face the Company; such statements may contain such words as "may", "would", "could", "will", "intend", "plan", "anticipate", "believe", "estimate", "expect" and similar expressions, and may be based on management's current assumptions and expectations related to all aspects of the wireless and wireline telecommunications industries and the global economy. Risks and uncertainties that may face the Company include, but are not restricted to: licensing of the Company's patents can take an extremely long time and may be subject to variable cycles; the Company is currently almost exclusively reliant on additional licensing of its patent

portfolio to generate future revenues and cash flows; the Company may be required to establish the enforceability of its patents in court in order to obtain material licensing revenues; changes in patent laws or in the interpretation or application of patent laws could materially adversely affect the Company; a court may determine that certain of the Company's patents are not infringed by certain standards or products or may disagree with management with respect to whether one or more of the Company's patents apply to certain standards or products, which could adversely affect the Company; the Company will need to acquire or develop new patents to continue and grow its business; the Company has made and may make acquisitions of technologies or businesses which could materially adversely affect the Company; the Company may require investment to translate its intellectual property position into sustainable profit in the market; the viability of the Company's V-chip technology may be subject to continued government support; the Company is dependent on its key officers and employees; and the price of the Company's common shares is volatile and subject to market fluctuation. These risks and uncertainties may cause actual results to differ from information contained in this release, when estimates and assumptions have been used to measure and report results. There can be no assurance that any statements of forward-looking information contained in this release will prove to be accurate. Actual results and future events could differ materially from those anticipated in such statements. These and all subsequent written and oral statements containing forward-looking information are based on the estimates and opinions of management on the dates they are made and expressly qualified in their entirety by this notice. Except as required by applicable laws, the Company assumes no obligation to update forward-looking statements should circumstances or management's estimates or opinions change. Readers are cautioned not to place undue reliance on any statements of forward-looking information that speak only as of the date of this release. Additional information identifying risks and uncertainties relating to the Company's business are contained under the heading "Risk Factors" in Wi-LAN's current Annual Information Form and its other filings with the various Canadian securities regulators which are available online at www.sedar.com.

This press release does not constitute an offer to sell or a solicitation of an offer to buy any securities in the United States.

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Wi-LAN Inc.

Consolidated Statements of Operations and Deficit

(Unaudited)

(in thousands of Canadian dollars, except per share amounts)

	Three Months Ended July 31,		Nine Months Ended July 31,	
	2008	2007	2008	2007
Revenues	\$ 4,828	\$ 4,761	\$ 12,815	\$ 54,101
Income/(expenses) from the following				
Operating expenses				
Stock-based compensation	(483)	(1,141)	(1,500)	(1,418)
Other operating expenses	(5,097)	(2,500)	(13,396)	(7,811)
Total operating expenses	(5,580)	(3,641)	(14,896)	(9,229)
Depreciation & amortization	(4,054)	(2,028)	(12,259)	(3,830)
Interest income, net	763	999	2,543	2,070
Earnings/(loss) before income taxes	(4,043)	91	(11,797)	43,112
Provision for income tax recovery/(expense)				
Current	(562)	-	(1,104)	-
Future	1,146	-	3,438	(16,726)
	584	-	2,334	(16,726)
Net and comprehensive earnings/(loss)	(3,459)	91	(9,463)	26,386
Deficit, beginning of period	(143,979)	(139,297)	(137,975)	(165,592)
Deficit, end of period	\$ (147,438)	\$ (139,206)	\$ (147,438)	\$ (139,206)
Earnings/(loss) per share - basic and diluted				
Basic	\$ (0.04)	\$ 0.00	\$ (0.10)	\$ 0.36
Diluted	\$ (0.04)	\$ 0.00	\$ (0.10)	\$ 0.35
Weighted average number of common shares				
Basic	93,505,167	81,420,904	93,492,765	72,546,484
Diluted	93,505,167	83,665,228	93,492,765	75,171,518

Wi-LAN Inc.
Consolidated Balance Sheets

(in thousands of Canadian dollars)

As at	July 31, 2008	October 31, 2007
	(Unaudited)	(Audited)
Assets		
Current assets		
Cash and cash equivalents	\$ 30,275	\$ 91,542
Short-term investments	62,193	-
Accounts receivable	3,380	2,916
Prepaid expenses and deposits	157	211
Assets held for sale	2,228	3,696
Current assets	98,233	98,365
Furniture and equipment, net	844	785
Patents and other intangibles, net	136,220	146,955
Goodwill	16,400	16,400
Assets	\$ 251,697	\$ 262,505
Liabilities and Shareholders' equity		
Current liabilities		
Accounts payable and accrued liabilities	\$ 5,410	\$ 4,371
Mortgage payable related to assets held for sale	-	518
Current liabilities	5,410	4,889
Future income tax liability	21,137	24,575
Liabilities	26,547	29,464
Shareholders' equity		
Common shares	362,202	362,094
Contributed surplus	10,386	8,922
Deficit	(147,438)	(137,975)
Shareholders' equity	225,150	233,041
Liabilities and Shareholders' equity	\$ 251,697	\$ 262,505



Wi-LAN Inc.

Consolidated Statements of Cash Flows

(Unaudited)

(in thousands of Canadian dollars)

	Three Months Ended July 31,		Nine Months Ended July 31,	
	2008	2007	2008	2007
Cash provided by/(used in)				
Operations				
Net earnings/(loss)	\$ (3,459)	\$ 91	\$ (9,463)	\$ 26,386
Non-cash items				
License revenue settled by receipt of patents	-	(3,515)	-	(37,515)
Stock-based compensation	483	1,141	1,500	1,418
Depreciation & amortization	4,054	2,028	12,259	3,830
Future income taxes	(1,146)	-	(3,438)	16,726
	(68)	(255)	858	10,845
Change in non-cash working capital balances				
Accounts receivable	(1,053)	1,628	(464)	(83)
Prepaid expenses and deposits	(110)	320	54	231
Net assets held for sale	-	-	1,468	-
Accounts payable and accrued liabilities	1,954	815	1,039	2,589
Cash generated from continuing operations	723	2,508	2,955	13,582
Cash used in discontinued operations	-	-	-	(66)
Cash generated from operations	723	2,508	2,955	13,516
Financing				
Mortgage repayment	-	-	(518)	-
Proceeds on sale of common shares, net of share issuance costs totalling \$2,378 and \$4,086	-	-	-	65,914
Common shares issued for cash on the exercise of options	-	397	72	1,511
Common shares issued for cash on the exercise of warrants	-	8	-	633
Cash generated from/(used in) financing	-	405	(446)	68,058
Investing				
Short-term investments	(62,193)	-	(62,193)	-
Purchase of net assets including transaction costs	-	(1,460)	-	(1,460)
Cash received on acquisitions	-	5,782	-	5,782
Purchase of furniture and equipment	(90)	(114)	(220)	(190)
Purchase of patents for cash	-	(1,573)	(1,363)	(1,871)
Cash generated from/(used in) investing	(62,283)	2,635	(63,776)	2,261
Net cash and cash equivalents generated/(used) in the period	(61,560)	5,548	(61,267)	83,835
Cash and cash equivalents, beginning of period	91,835	94,967	91,542	16,680
Cash and cash equivalents, end of period	\$ 30,275	\$ 100,515	\$ 30,275	\$ 100,515